





With the Rail strike being resolved quickly the buyer urgency dissipated and most upward price momentum slowed fairly fast. As the holiday approaches, most traders have taken off for a long weekend to get away from their desks on both sides of the border. Currently most buyers are only focused on immediate needs with 2x6 and 2x12 being in tight supply and showing some of the strongest gains.

# Roofing

With all price increases currently in place now, reflecting a 4-6% price increase, not much has changed from the last report on roofing. Lead times are improving but demand is high. With Weathered Wood and Black colors being the most readily available, others are limited in production with most manufacturers. Lead times range from 3-8 weeks depending on the brand and color. Please plan ahead as this pattern is sure to continue through the rest of 2024.

Metal roofing is still in a high demand situation. Quoting remains strong but look for this to affect the first half of 2025 as projects remain in a holding pattern due to uncertainty in the interest rates. Lead times are still good as well as supply.

## Siding

Hardie siding has continued to see plenty of commercial quoting, which is good for spring but not so much for this fall. Prefinished is also in a strong selling position and gaining ground against prime sidings in many market places. Lead times are still in the 2-3 week range on stocked items.

LP siding has also continued its path on the commercial side. Strong quoting and project growth has made LP a go-to for many regions and contractors. Expert prefinished siding is also growing in many regions as the painting workforce has continued to be depleted. Lead times 1-2 weeks and primed is readily available in most regions.

On the vinyl products side, the storms thoughout the country have created a substantial increase in the use of vinyl siding. Strong increases in demand and the different options available have made vinyl siding the contractor's friend over the past few months.

Lead-times are on the normal side and no major price increase announcements at this time.

| Lumber             |                   |        |             |       |       |  |  |  |  |
|--------------------|-------------------|--------|-------------|-------|-------|--|--|--|--|
| Coastal<br>Hem Fir | Inland<br>Hem Fir | KDDF   | SYP Treated | WSPF  | Studs |  |  |  |  |
| +5/+15             | +5/+25            | +5/+25 | -13/+10     | 0/+10 | 0/0   |  |  |  |  |

| OSB      |                  |                   |                   |               |               |                 |  |  |  |
|----------|------------------|-------------------|-------------------|---------------|---------------|-----------------|--|--|--|
| OSB      | North<br>Central | Western<br>Canada | Eastern<br>Canada | South<br>West | South<br>East | Mid<br>Atlantic |  |  |  |
| 7/16     | 0                | 0                 | +5                | 0             | 0             | 0               |  |  |  |
| 23/32 TG | 0                | 0                 | 0                 | 0             | 0             | 0               |  |  |  |

## **Decking**

With fall fast approaching, outdoor projects seem to be a priority for many. Deck and outdoor living projects have steadily moved in to the forefront of the decking market. This demand will place a strain on the supply lines of the decking world but will be short lived. Although supply is good at this time, it will be interesting to see how that demand affects those supply lines.

Lead times are around 4 weeks with most products available in shorter times on joblots. Please contact your sales professional for more info on options to meet your needs.

#### **Insulation**

Look for the market to continue on the same path for the next few months and remain strong. Supply is still on allocations as most is sold prior to production. It will be important to plan ahead as lead times are 6-8 weeks on direct trucks.

Insulated panels and sheet goods markets are stable and steady at this time throughout the country. Lead times are 1-2 weeks on trucks.

## **Gypsum**

With fewer commercial starts this year we have been able to see a stability in the market that we have not seen in awhile. Moving into fall we could see an increase in demand for gypsum products as the weather starts to change. Lead time are still 1-2 weeks and longer on certain specialty items.



#### **Current Mead Legacy Home Pricing**

The building package for our Mead Legacy Boulder Ridge Home (2023 sf) has increased in price by \$566 (.08%) from August to September. This month's material price is \$172,958 as compared to \$172,392 last month. Pricing does not include any applicable state or local taxes, delivery charges, etc. Please see the Mead website for more details.

# September 2024 FEATURED PRODUCTS

Please contact a Mead sales associate for additional information and availability of these items.

#### **CAMO WEDGECLIP™**

#### HIDDEN DECK FASTENERS

- WEDGECLIPs are for grooved wood, composite, and PVC deck board installations in any deck pattern on wood joists
- Clips are designed and warranted for use with the leading grooved deck boards
- Pre-assembled, one-pass fasteners require no partial installation clips stay in place until you're ready to fasten
- Stronger than competitors' clips in reducing lateral movement and superior in uplift holding power
- Fasten with the included NEVER-MISS Guide or with the CAMO ClipDRIVE or CAMO DRIVE
- Do not use impact drivers to fasten CAMO Clips
- Plastic spacer creates 3/16 in. (4.7mm) spacing
- T-15 Driver Bit included
- 90, 450, 900 count







#### Why Titan XT®?

- High Wind Warranty: Titan XT® shingles withstand wind speeds up to 160 mph\*.
- Proven Performance: Survived a severe storm within a week of installation.
- Unbeatable Durability: Endured the brutal extremes without losing a single shingle.



Are you ready to offer your customers a shingle with cutting-edge technology and robust design, crafted to provide one of the best defenses to demanding weather condition? We've got an exciting case study that showcases the incredible resilience of Titan XT® shingles installed on Matinicus Island, ME, a place known for its extreme weather conditions (watch it here).