

A sense of urgency was largely missing across framing lumber markets. Many eyes were focused on April 2, to see if tariffs would be added once again to Canadian lumber shipped into the U.S. Canadian producers employed various strategies to enact if the tariffs are in play. Sales out of Canadian mills were sluggish, at best. Producers attempted a variety of tactics to deal with the uncertainty, but sagging underlying demand and wide-ranging quotes kept many buyers entrenched on the sidelines. For now, the tariffs are off as Lumber falls under the USMC goods classification and will be exempt.

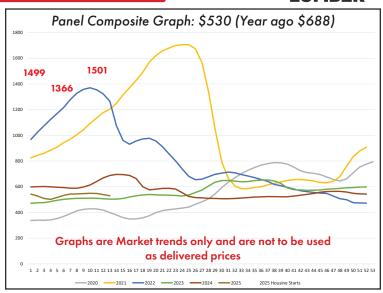
## Roofing

We are into April and price increases are now in full effect. All major brands have taken their price increases and Tamko announced an additional increase of 3% on top of the \$6 -\$9 they have already taken. We will have to wait and see who else jumps in, or even if this will stick. There has been no change in lead times and allocations are sill in place. Expect lead times to be anywhere from 2-10 weeks depending on the brand and product line. We'll have to follow the markets, as some manufacturers import certain materials or have plants in Canada that will be affected by the tariffs.

Metal sheet goods have jumped in as well with a price increases in the 7% range. Not really sure on the reasoning for some manufacturers as they are domestic buyers, but others buy metal outside of the US and are anticipating the tariffs will affect their supply. Just something to keep an eye on. Currently the lead times are 1-2 weeks and longer on special order items.

## **Gypsum**

The gypsum market has taken its price increase and markets currently are steady. No new price increases or effects from the tariffs have surfaced as of yet. Product is still in tight supply and on a 1-2 week lead time on standard products, with longer lead times on specialty products. Please plan ahead on larger projects.



Lumber									
Coastal Hem Fir	Inland Hem Fir	KDDF	SYP Treated	WSPF	Studs				
-45/-20	-25/+5	-110/0	-21/+12	-10/0	-5/0				

OSB									
OSB	North Central	Western Canada	Eastern Canada	South West	South East	Mid Atlantic			
7/16	-5	-10	-10	-10	-10	-10			
23/32 TG	-10	-10	-10	- 15	- 15	- 15			

#### Siding

Hardie product is in good supply, with trucks on a 1-2 week lead time. This is true for both the primed and painted products. If you have large projects coming or in the works, please plan ahead with your sales professional.

LP product is in good supply and lead times are in the 2-6 week time frame depending on the products. Included in this is both primed and prefinished. Specialty products will have extended lead times.

On the vinyl products side, demand is still strong and availability is limited. Please check with your sales professional for more info.

No news on how the tariffs will affect siding supply or pricing at this time.

#### **Decking**

Only new news in decking at this time, is Azek(Timbertech Decking and Trims) was purchased by Hardie siding. We will have to wait and see how this affects supply or pricing. More to follow on this.

#### Insulation

In the world of insulation there currently has been no effect on the supply of materials and lead times are 3-5 weeks. Demand is still strong and supply is still in the allocation mode.

Insulated panels and sheet goods markets are stable and steady at this time throughout the country. Lead-times are 1-2 weeks on trucks.

Please contact your Mead Lumber sales professional for more information on all product availability and pricing.



#### **Current Mead Legacy Home Pricing**

This month's material price for our Mead Legacy Boulder Ridge Home (2023 sf) is \$185,450. Pricing does not include any applicable state or local taxes, delivery charges, etc. <u>Please see the Mead website for more details</u>.

# **April 2025 Featured Product**

Please contact a Mead sales associate for additional information and availability of these items.

## **WOODMARK COLLECTION: IGNITE CREATIVITY**



Bring the essence of nature to exteriors with the Woodmark Collection, the newest color collection from Diamond Kote Siding System. This innovative collection combines the natural warmth of real wood with the timeless design of Nickel Gap siding to boast a blend of traditional and modern sophistication to elevate your customer's next project.



IRON ASH



**GOLDEN TEAK** 



EBONY PINE



COPPER OAK



BRONZE WALNUT

#### **MEET THE COLORS**

The WoodMark collection features five unique colors to bring sought-after wood grain types - pine, oak, walnut, ash, and teak - to life.

This collection is exclusively available on Nickel Gap siding, providing a timeless shiplap appearance with the authentic look and feel of stained wood. Ask your Mead Lumber sales professional to learn more!

